## APPENDIX



PARKING SURVEY RESULTS

## Apartment Parkìno Survay

|  | Developeal Marrager | Nember of Apartments | Number of Parding Spaces | Parking Retio | Comments |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Exising Projects |  |  |  |  |  |
|  |  |  |  |  |  |
| Herry Adars House | LCOR | 211 | 216 | 1.02 | Metrorall Sevice - Fris Procks |
| Park Conneeticust | ArchstmedSmith | 142 | 127 | 0.89 | Metrerail Sevvice - Three Elocts |
| Betresida |  |  |  |  |  |
| The Ctase | Avalon | 377 | 281 | 0.75 | MetroraiMestroEus Station-One Elock |
| The Mmatropoitan | Brezuto | 308 | 160 | 0.52 | Matrorail MatroBus Station-One Elick |
| The Crescent Plaza | Landow | 149 | 170 | 1.14 | Bfetroradimetrobus Smainn - Five Etocks meludes Tandem Parking Spaces |
| Average Nortmest D.C. |  | 353 | 343 | 0.97 |  |
| Averige Brithesta |  | 834 | 619 | 0.73 |  |
| Overall Average |  | 1.187 | 954 | 0.80 |  |
| ProposedNuder Development Projects Mortheent D.C. (oucludes mened uso proficis) |  |  |  |  |  |
|  |  |  |  |  |  |
| 14ih \& N Streta | LCOR | 171 | 153 | 0.89 | Metrorail Sectice - Forr Bfocks |
| rethe a Maso. | Post Propertios | 268 | 198 | 0.74 | Metroral Senice - Forr ibicte |
| 1210 Mess. Avo. | Jeg | 844 | 99 | 0.68 | Metrorai Sentee - Fowr Block |
| 915 E Stweed | Jeg | 158 | 110 | 0.68 | Metronal Seatios - Three Blocks |
| 717 6th 56ree | JGG | 52 | 13 | 0.25 | Mistroral Service - Three Albcks |
| 1300 N Steot | JBG | 170 | 101 | 0.59 | Mmetroraf Serice - Five Blects |
| 450 Mass Ave | Parabigm | 452 | 429 | 0.93 | Mstrontil Sevics - Fow Blockes Motrorall Serulco - Four filocks |
|  |  |  |  |  | Inctudes 93 tandorn spaces Motrorall MatroBus Station - Tiree Biocks |
| Average Hortivrest D.C. |  | 1,433 | 1,102 | 0.77 |  |
|  |  | 253 | 289 | 1.11 |  |
| Average BothestaOvorall Averape |  | 1,608 | 1,382 | 0.82 |  |

5401 Westam Averuno, N.W.
Washingtion, D.C.
Apratment Farkóng Survey

| Avernge Northwesi D.C. | 1.786 | 1.445 |
| :---: | :---: | :---: |
| Averige Bethesch | 1.087 | 891 |
| Overall Average | 2,873 | 2,336 |

## Nober:

1. Pepresentative sarople of profects with clase pruimity io Meftratil senion


PaikjngAnalysisxts
$0321 / 2002$

## APPENDIX



HCS: Signallzed Incergections Releara 3.2


Iuration 0.25 Area Type: All Other areáa


Cyrole Length: 110.0 secs $\quad$ nncersecrion Performanac Eummary

| Abipr\% | Tanne | Adj gat |  | - | Lane Group | Approarh |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Leine | Group | Flow Race |  |  | -ane |  |
| G2p | Capacity | (8) | $\overline{v / c}$ | 9/C | Delay Los | Delay Los |

Eabcbound

| LIR | 438 | 1377 | 0.42 | 0.318 | 32.4 | C | 32.4 | $C$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Westbound
ITR 392
$123 \ddot{2}$
0.30
0.378
$30.2 C$
30.2 c

Northbound
LTR 1579
3473
0.78
0.455
29.2 C
$29.2 C$
Southbound
LTTR.
2680
1536
0.53
0.591
14.2 B
14.2 B

Intiersection Delay $=22.2$ (sec/veh) InLerbection LUS $\Rightarrow C$


HCS: Signalized Intersections Release 3.2
[nter: Wisconsin Ave (*) Western Ave Analyat: ORGA/KM
Bate: 3/1/02 AM Peak Hour 1R/W St: Weatran Avenue, NW

City/St: Washington, D.C
Proj \#: Washinton Ciinic Site - PUD
Period: 8:00 AM - 9:00 AM
N/S Se: Wisconsin Avenue, NW

|  | Eascbound |  | Westbound |  |  | Northbound |  |  | Southbound |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | L T | R |  |  | R |  | T | R |  | T | R |
| No. Lanes | 12 | 0 | 0 | 2 | 1 | 0 | 3 | 0 | 0 | 3 | 0 |
| JJGConfig | L. TR |  |  | T | R |  | TR |  |  | LTR |  |
| Volume | 108679 | 50 |  | 056 | 468 |  | 993 | 139 | 342 | 1334 | 151 |
| Lane Width | 11.011 .0 |  |  | 11.0 | 11.0 |  | 11.0 |  |  | 11.0 |  |
| KTOR Vol |  | 0 |  |  | 0 |  |  | 24 |  |  | 25 |

Ituration Area Type: All other areas


Cycle Length: $110.0 \begin{gathered}\text { secs } \\ \text { Intersection Performance Summary }\end{gathered}$

| Appr/ | Lane | Adj Sat | Ratios |  | Lane Group |  | Approach |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lane Grp | Group Capacity | Flow Rate (s) | $\overline{v / c}$ | g/C |  |  |  |  |
| E.xatbound |  |  |  |  |  |  |  |  |
| L | 160 |  | 0.73 | 0.409 | 51.8 | D |  |  |
| TJ 2 | 1387 | 3391 | 0.57 | 0.409 | 26.8 | C | 30.0 | C |
| We:stbound |  |  |  |  |  |  |  |  |
| T | 1078 | 3388 | 1.00 | 0.318 | 65.8 | E | 53.3 | D |
| $R$ | 744 | 1516 | 0.65 | 0.491 | 25.1 | C |  |  |
| Northbound |  |  |  |  |  |  |  |  |
| Ts. | 1405 | 4829 | 0.83 | 0.291 | 42.5 | D | 42.5 | D |
| Scuthbound |  |  |  |  |  |  |  |  |
| LIR | 2408 | 4816 | 0.81 | 0.500 | 26.2 | C | 26.2 | C |
|  | Intersection Delay $=37.8$ |  |  | (sec/v |  | ers | tion | 08 |

HCS: Signalized Intergections Releage 3.2
Inter: Wisconsin Ave Weatern Ave
Analyst: ORGA/KM
Date: $3 / 1 / 02$ PM Peak Hour
$E / W$ St: Weatren Avenue, NW
City/st: Washington, D.C. Proj \#: Washinton Clinic Site - PUD
Period: 5:00 PM - 6:00. PM
N/S st: Wisconsin Avenue, NW

SIGNALIZED INTERSECTION SUMMARY


(yycle Length: 110.0 secs
Intersection Performance Summary

| Appr/IaneCirp | Lane Group Capacity | Adj Sat Flow Rate (s) | Ratios |  | Lane | oup | App | ch |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | v/c | 9/C | $\overline{\text { Delay }}$ | 0 O |  |  |
| E:astbound |  |  |  |  |  |  |  |  |
| I. | 257 |  | 0.82 | 0.445 | 49.2 | D |  |  |
| TR | 1501 | 3369 | 0.80 | 0.445 | 31.0 | $C$ | 33.7 | C |
| Westbound |  |  |  |  |  |  |  |  |
| T | 1037 | 3455 | 0.85 | 0.300 | 45.1 | D | 41.2 | D |
| R | 604 | 1546 | 0.64 | 0.391 | 32.3 | $C$ |  |  |
| Northbound |  |  |  |  |  |  |  |  |
| TR | 1610 | 4785 | 0.88 | 0.336 | 41.8 | D | 41.8 | D |
| Siputhbound |  |  |  |  |  |  |  |  |
| L'R | 2249 | 4850 | 0.69 | 0.464 | 24.9 | C | 24.9 | C |
| Intersection Delay $=35.0+$ (sec/veh) Intersection Ios |  |  |  |  |  |  |  |  |

HCS: Signalized Intersections Release 3.2
Inter: Weatern Ave Military Road City/St: Washington, D.C.
Analyat: ORGA/KM
Proj \#: Washington Clinic site - PUD.
Period: 6:00 AM - 9:00 AM

N/S St: Western Avenue, NW


Intersection Performance Summary

| Appr 7 | Lane | Adj Sat | Ratios | Lane Group | Approach |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Lane | Group | Flow Rate |  |  |  |
| Grp | Capacity | (日) | v/c g/c | Delay LOS | Delay Los |

Eastbound

Westbound

| $L$ | 504 | 1731 | 0.78 | 0.291 | 46.8 | $D$ |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $L R$ | 499 | 1714 | 0.88 | 0.291 | 56.1 | $E$ | 51.7 | $D$ |

Nisrthbound


HCS: Signalized Intersections Release 3.2

| Inter: Western Ave © Military Road | City/se: Washington, D.C. |
| :---: | :---: |
| Analyar: ORGA/KM | Proj \#: Washington Clinve <br> Pertad: 5:00 PM - 6:00 PM |
| Late: 3/1/02 PM Peak Hour |  |
| Military Road, NW | tern Avenue, N |




Cycle Length: 110.0 secs
Intersection Performance Summary

| Appr/ Lane Grp | Lane | Adj sat | R | s | Lane Group | Approach |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Group | Flow Rate |  |  |  |  |
|  | Capacity | (b) | v/c | g/C | Delay Los | Delay Los |

Eastbound


$$
9-8
$$

HCS: Unsignalized Intersections Release 3.2
TWO-WAY STOP CONTROL SUMMARY

| Intergection: | 43rd Street © Military Road |  |
| :--- | :--- | :--- |
| Analyst: | ORGA/KM |  |
| Project No.: | Washington Clinic NMS |  |
| Date: | 1/24/02 AM Peak (Background) |  |
| East/Weat Street: | Military Road, NW |  |
| North/South Street: | 43rd Street, NW |  |
| Intersection Orientation: EW | Study period (hra): 0.25 |  |


| Major Street: Approach . | Vehicle Volumes and Adjustments $\qquad$ Eastbound |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Movement ${ }^{\text {L }}$ |  | $\begin{aligned} & 3 \\ & R \end{aligned}$ | $\begin{aligned} & 4 \\ & L \end{aligned}$ | $\begin{aligned} & 5 \\ & 5 \end{aligned}$ | 6 R |
| Volume | 663 | 38 | 41 | 778 |  |
| Hourly Flow Rate, HFR | 683 | 39 | 42 | 810 |  |
| Percent Heavy Vehicles | -- | -- | 0 | -- | -- |
| Median Type Undivided |  |  |  |  |  |
| RT Channelized? |  |  |  |  |  |
| Lanes | 1 |  |  | 1 |  |
| Configuracion |  |  |  |  |  |
| Upatream Signal? | No |  |  | No |  |




HCS: Unsignalized Intersections Release 3.2

$$
G-13
$$

HCS: Unsignalized Intersections Release 3.2


HCS: Unsignalized Intersections Release 3.2

## APPENDIX



CAPACITY ANALYSIS WORKSHEETS YEAR 2006 TOTAL TRAFFIC SITUATION (REFLECTING ONE-WAY SOUTHBOUND RESTRICTION ON $43{ }^{\text {RD }}$ ST)


HCS: Unsignalized Incersections Release 3.2


HCS: Unaignalized Intersections Releage 3.2

HCS: Signalized Intersections Release 3.2
Inter: Jenifer st Wisconsin Ave Analyat: ORGA/KM
Date: 1/24/02 AM Peak Hour E/W St: Jenifar Street, NW

SIGNALIEED INTERSECTION SUMMARY

| No. Lanes LEConfig | Eascbound |  |  | Weacbound |  |  | Northbound |  |  | Souchbound |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | T | R | L | T | R | L | T | R | L | T | R |
|  |  | $\frac{1}{L T R}$ | 0 |  | $\begin{aligned} & 1 \\ & L T R \end{aligned}$ | 0 |  | ${ }_{\text {LTR }}$ | 0 |  | 3 LTR | 0 |
| Volume | 21 | 79 | B5 | 42 | 24 | 43 | 83 | 1035 | 26 | 23 | 1245 | 20 |
| Lane Width |  | 11.0 |  |  | 11.0 |  |  | 11.0 |  |  | 11.0 |  |
| RTOR Vol |  |  | 20 |  |  | 5 |  |  | 13 |  |  | 8 |



| Giceen | 35.0 | 10.0 | 50.0 |
| :--- | :--- | :--- | :--- |
| Yisllow | 4.0 | 4.0 | 4.0 |
| A.ll Red | 1.0 | 1.0 | 1.0 |

Cycle Length: 110.0 secs
Intersection Performance Summary

| $\begin{aligned} & \text { Alppr/ } \\ & \text { Linne } \\ & \text { Gnp } \end{aligned}$ | Lane Group Capacity | Adj Sat Flow Rate (s) | Ratios |  | Lane Group | Approach |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
|  |  |  | v/c | 9/C | Delay Los | Delay Los |

Eilstbound


We:stbound

| $L S R$ | 392 | 1232 | 0.30 | 0.318 | 30.2 | $C$ | 30.2 | $C$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Nerthbound

| IITR | 1579 | 3473 | 0.78 | 0.455 | 29.2 | $C$ | 29.2 | $C$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Sciuthbound


HCS: Signalized Incersections Release 3.2


SIGNALIZED INTERSECTION SUMMARY


Duracion $0.25 \quad$ Area Type: All other areas


Crcle Lengeh: 110.0 secs


## Esporound

L'RR. 377
1184
0.59
0.318
38.2 D

D 38.2 D
Wisetbound
L'CR 424
1334
0.63
0.318
38.7
38.7 D

Northbound
L'呎 2582
4369
0.52
0.591
14.0 B
14.0 B

Sisuthbound
$\begin{array}{lllllllll}\text { L'GR } & 2095 & 4608 & 0.48 & 0.455 & 21.7 & C & 21.7 & C\end{array}$
Intersection Delay $=21.0$ (sec/veh) Intersection Los = $C$

HCS: Signalized Interseccions Release 3.2
Inter: Wisconain Ave @ Western Ave City/st: Washington, D.C. Analyat: ORGA/KM Proj \#: Washinton clinic site - pud Date: $3 / 1 / 02$ AM Peak Hour E/W St: Westren Avenue, NW

Period: 8:00 AM - 9:00 AM
N/S SE: Wisconsin Avenue, NW



Crcle Length: 110.0

| Appr/ | Lane | Adj Sat | Ravios | Lane Group | Approach |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Liane | Group | Flow Rate |  |  |  |
| G.cp | Capacity | (a) | $\overline{v / C} \quad \mathrm{~g} / \mathrm{C}$ | Delay Los | Delay LOS |



Wiegtbound

| $T$ | 1078 | 3388 | 1.00 | 0.318 | 65.8 | $E$ | 53.3 | $D$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $R$ | 744 | 1516 | 0.65 | 0.491 | 25.1 | $C$ |  |  |
| Niorthbound |  |  |  |  |  |  |  |  |
| TM | 1405 | 4829 | 0.83 | 0.291 | 42.5 | D | 42.5 | $D$ |

Southbound

| L'R | 2408 | 4816 | 0.81 | 0.500 | 26.2 | C | 26.2 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |$\quad$ C



HCS: Signalized Intergections Release 3.2
Inter: Wearern Ave Military Road City/St: Waahingron, D.C. Analygt: ORGA/KM Proj \#: Waahington Clinic site - PUD Date: 3/1/02 AM Peak Hour

Period: 8:00 AM - 9:00 AM E/W.St: Military Road, NW

N/S St: Western Avenue, NW


Enstbound

We:ptbound

| L | 504 | 1731 | 0.78 | 0.291 | 46.8 | $D$ |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $L E$ | 499 | 1714 | 0.88 | 0.291 | 56.1 | $E$ | 51.7 | $D$ |

Nerthbound


HCS: Signalized Intersections Release 3.2
Inter: Western Ave Military Road City/St: Washington, D.C
$\begin{array}{ll}\text { Analyst: ORGA/KM } & \text { Proj \#: Washingcon Clinic Site - PUD } \\ \text { Eate: } 3 / 1 / 02 \text { PM Peak Hour } & \text { Perjod: 5:00 PM - 6:00 PM }\end{array}$ E/W SE: Military Road, NW N/S SE: Western Avenue, NW


Intersection Performance Summary

| Apprl | Lane | Adj Sar | Ratios | Lane Group | Approach |  |
| :--- | :--- | :---: | :---: | :---: | :---: | :---: |
| Iane | Group | Flow Rate |  |  |  |  |
| Cirp | Capacity | $(\mathrm{s})$ | v/C | g/C | Delay LOS | Delay LOS |

Eastbound

| Westbound |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathrm{I}_{1}$ | 508 | 1745 | 0.66 | 0.291 | 40.7 | D |  |  |
| I R | 500 | 1720 | 0.78 | 0.291 | 47.2 | D | 44.2 | D |
| Northbound |  |  |  |  |  |  |  |  |
| 7'R | 1454 | 3331 | 0.94 | 0.436 | 42.0 | D | 42.0 | D |
| siouchbound |  |  |  |  |  |  |  |  |
| I | 238 | 1745 | 0.49 | 0.136 | 51.1 | D |  |  |
| J' | 3100 | 5014 | 0.25 | 0.618 | 9.7 | A | 15.1 | 日 |
| Intersection Delay $=34.5$ |  |  |  | (sec/veh) |  | Intersection LOS = C |  |  |

March 2002
District of Columbia Zoning Commission
Washington, DC

## RE: 5401 Western Avenue Application for a Consolidated Planned Unit Development Economic Impact Analysis

Dear Members of the Zoning Commission:

Bolan Smart Associates has been asked to analyze the probable economic impact on the District of Columbia of constructing the proposed 200 to 225 -unit apartment building. This proposed project is a strong market based opportunity to better utilize this strategically located property.

Based on evaluating a $100 \%$ completed project, assuming a mid-point number of 210 apartments, 7,200 square feet of on-site retail, plus requisite parking, our findings are summarized as follows:

1. Direct Annual District Tax Revenue: The principal direct tax revenues to the District of Columbia resulting from the completion of 5401 Western Avenue -- calculated in $\$ 2002$ per the attached Table 2, ANNUAL DIRECT DC TAX REVENUE -- total approximately $\$ 2,337,000$ per year. The primary components of this sum are estimated to be comprised of:
a) $\$ 606,000$ per year in real estate taxes, based on a finished property valuation of $\$ 60,000,000$ (valued @ $\$ 300$ per rentable square foot for apartments);
b) $\$ 1,178,000$ per year in new DC resident income taxes (based on an average required household gross income of $\$ 96,200$ to qualify to rent @ $30 \%$ rent to income ratios);
c) $\$ 284,000$ per year in apartment based new DC resident retail sales tax revenues, attributable to $\$ 3,781,000$ in DC based taxable sales ( $65 \%$ DC capture of new DC resident retail sales);
d) $\$ 87,300$ per year in new DC resident related use taxes and fees (apartment building operations, resident DMV fees, utility and telecommunications fees, etc.);

DC Zoning Commission
March 2002
Page 2
e) $\$ 169,700$ per year in net additional DC retail sales tax revenues not related to new residents, attributable to $\$ 2,880,000$ in overall annual on-site taxable retail sales minus $15 \%$ on-site new resident related retail sales @ $80 \%$ net new DC sales; and
f) $\$ 11,800$ in parking fee revenue from 18 commercially designated parking spaces.

The debt capitalization value of this total annual potential District of Columbia tax revenue of $\$ 2.34$ million, employing a District of Columbia 20-year bond rating in the vicinity of $5.5 \%$, is in excess of $\$ 34$ million.

2: One-Time Construction Related Benefits: The combination of significant land and mortgage debt recordation and transfer fees associated with the proposed land sale for development, coupled with development processing fees and permits, could generate well in excess of $\$ 600,000$ of direct District of Columbia fee revenues during the early stages of development. In addition, close to 150 direct construction jobs are estimated to be created as part of a two year, $\$ 34+$ million construction budget. (See Table 1 for estimated job impacts.) The economic multipliers directly benefiting the District associated with this size of construction expenditure -- while not explicitly quantified as part of this report -- can be readily seen to be very substantial.
3. Additional Project Related DC Residents: Per a broad based District goal, the proposed apartment building should result in the addition of a valuable number of new, relatively high income residents to the District. By creating additional supply of highly desired apartment units at this location, not only will new residents currently living outside of the District be attracted to relocate, but those existing DC residents that choose to relocate will free up badly needed inventory for other prospective DC residents. We estimate that the net effect of

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March 2002
Page 3
developing new homes for the approximately 300 residents ( 1.5 persons per household) projected for 5401 Western Avenue would be to facilitate the equivalent of a 270 person increase in the District population, representing a $90 \%$ population gain, as well as a $90 \%$ effective net gain in DC tax paying households (183 households).
4. Long Term Employment Benefits: While perhaps not the most directly important aspect of the economic impact of the proposed project, there are nonetheless a range of employment benefits which accrue from the completion of a mixed use apartment development at 5401 Western Avenue. As portrayed on the attached Table 1, these include the creation of at least 26 direct apartment and retail related jobs. This job generation is in addition to the 147 construction related jobs estimated to be created covering an approximate two-year construction period. Assuming 50.0\% of these permanent jobs are held by District residents (13 persons), and applying a typical economic multiplier of 1.25 of additional District induced resident related jobs, results in upwards of 30 District resident employees being supported directly by the 5401 Western Avenue development. (Clearly, extrapolating the potential employment generated to support the household service needs of over 200 households with collective earnings projected in excess of $\$ 20.0$ million suggested would indeed be very substantial.)
5. Neighborhood Enhancement: Apart from any street oriented and security related enhancements resulting from the higher use of the currently underdeveloped existing Washington Clinic site, the proposed development will accrue a number of business benefits to the Washington side of Western Avenue. The vitality of the retail offerings and the hotel located near to 5401 will benefit not only from the combination of resident and visitor traffic generated but will be enhanced as well by the visual details and quality 24 hour management of the proposed project.

DC Zoning Commission
March 2002
Page 4
6. Net Washington Clinic Relocation Benefits: Given the expectation of the Washington Clinic relocating elsewhere within the District of Columbia, there should be no net loss of existing DC revenues currently associated with this operation. In practice, part of the Washington Clinic proceeds realized from redeveloping the existing site that are applied to build anew elsewhere should in fact add value to the recipient location.
(If for purposes of statistical analysis, it was assumed that the current Washington Clinic use closed down, or relocated outside of the District, the loss of direct tax revenues accruing to the District of Columbia would be minimal compared with the proposed project. The Clinic property is currently assessed at a minor fraction of the estimated value of the new project ( $\$ 2.0$ million vs. $\$ 60$ million, generating less than $\$ 40,000$ per year in real estate tax revenues vs. over $\$ 600,000$ for the proposed development), and imparts virtually none of the extensive DC higher income resident expenditure benefits onto the District economy that a new luxury apartment development would accrue. Assuming an average additional DC direct tax revenue ratio of $\$ 1.50$ per square foot of generic office space - akin to the existing 30,000 gross square foot Clinic building - would total to $\$ 45,000$ per year in District tax receipts comprised of business profit taxes, personal property taxes, utility and telecommunications fees, and other office related operating licenses and fees. Liberally extrapolated to approximate $\$ 100,000$ per year in direct DC tax revenues derived from the existing office use of the property means that the existing use generates less than $5 \%$ of the equivalent direct DC tax revenues expected from the proposed apartment use.)

We hope this overview and the attached tables are helpful in framing the magnitude of economic impact that the completion of 5401 Western Avenue would have on the District of Columbia.

Sincerely,


Eric Smart
Principal, Bolan Smart Associates, Inc.

## Table 1

## ECONOMIC IMPACT SUMMARY - \$2002 <br> 5401 WESTERN AVENUE, WASHINGTON, DC

## Direct Annual District Tax Revenues

| 1) | Real Estate Tax | $\$ 606,060$ |
| :--- | ---: | ---: |
| 2) | New DC Resident Income Tax | $\$ 1,178,063$ |
| 3) | New DC Resident Retail Sales Tax | $\$ 283,608$ |
| 4) | Other New DC Resident Use Taxes and Fees | $\$ 87,264$ |
| 5) | Net Additional DC Retail Sales Tax Not Related To New Residents | $\$ 169,690$ |
| 6) | Parking Revenue Tax (commercial related) | $\underline{\$ 11,826}$ |
| 7) | Total Direct Annual District Tax Revenue | $\mathbf{\$ 2 , 3 3 6 , 5 1 0}$ |

## One-time District Revenue

| 8) | Recordation and Transfer Fees | $\$ 500,000+$ |
| :--- | :--- | ---: |
| 9) | Development Fees \& Permits | $\$ 100,000+$ |
| 10) | Construction Related Sales Tax | not calculated |

## Additional Project Related DC Residents

11) Estimated Average Project Household Size
12) Average Occupied Apartment Units (@ $96 \%$ occupancy)
13) Total Additional DC Residents @ $100 \%$ Net New
14) Total Additional DC Residents @ $90 \%$ Net New 273
15) Total Additional Income Taxpaying DC Households @ $90 \%$ New

## Direct Project Employment

16) Direct Apartment FTE Jobs (a)
17) Direct Retail FTE Jobs (one job per 350 rsf )
18) Indirect Apartment and Retail FTE Jobs
19) Total Permanent FTE Jobs
20) Temporary Construction FTE Jobs (b)
21) Indirect Temporary Construction FTE Jobs
22) Total Temporary FTE Jobs $\underline{147}$
23) Total FTE Jobs

DC Jobs
6
20

26
147
.

3
10 not calculated10

13
(35\%) not calculated not calculated
1.5

202
303

182
households
persons
units
persons
persons

DC Residents

64

Notes:
(a) FTE - full time equivalent job
(b) Construction employment: $\$ 34,000,000$ (development cost $@ \$ 150$ per gsf ) $\times 40 \%$ direct labor divided by $\$ 46,000$ average annual income, equaling 295 person years divided by 2.0 years for project completion, realizing 147 construction full time equivalent jobs.

Table 2
ANNUAL DIRECT DC TAX REVENUE NET OF MULTIPLIERS - \$2002
5401 WESTERN AVENUE, WASHINGTON, DC

## Project Description

1) 
2) 
3) 
4) 
5) 
6) 

Rental Apartments
Average Apartment Size
Total Apartment RSF
Mixed Retail
Residential Parking
Retail Parking
210 units
$\underline{925} \mathrm{rsf}$
$194,250 \mathrm{rsf}$
$7,200 \mathrm{rsf}$
210 spaces
18 spaces

## Real Estate Tax

7) Apartment Real Estate Value
8) Retail Real Estate Value
9) Parking (included above)
10) Total Real Estate Value
11) Residential Real Estate Tax
12) Commercial Real Estate Tax
13) Total Real Estate Taxes

## Residential Direct Tax Revenues

14) Monthly Rent
15) Required Gross HH Income
16) Taxable Income
17) Taxable Income Adjusted for Average Occupancy
18) Potential DC Income Tax from New DC Residents
19) Income Tax Revenue Adjusted for Resident Status
20) New Resident Retail Expenditures Subject to Sales Tax
21) District of Columbia Resident Sales Capture
22) DC Average Applicable Sales Tax (a)
23) Other Resident Related Use Taxes and Fees (b)
24) Personal Property Tax (not applicable) (c)
25) Total Residential Direct Tax Revenues

## Other Retail Direct Tax Revenues

26) On-site Taxable Retail Sales (adjusted for $15 \%$ vacancy)
27) DC Average Applicable Sales Tax (a)
28) Sales Tax Net of On-Site Residents
29) DC Corporate Tax of Retail Sales
30) Total Retail Related Taxes
31) Net New DC Retail Sales Tax Capture

Parking (commercial related)
32) Parking Income
33)
34) DC Parking Revenue Tax

## Total Direct Annual Tax Revenue

| Building / Parking |  |  |
| :---: | :---: | :---: |
|  | $\begin{aligned} & \text { one } \\ & \text { rsf } \end{aligned}$ | total rsf |
|  | \$300.00 | \$58,275,000 |
|  | \$350.00 | \$2,520,000 |
|  |  | NA |
|  |  | \$60,795,000 |
| 0.96\% residential tax rate | \$2.88 | \$559,440 |
| 1.85\% commercial tax rate | \$6.48 | \$46,620 |
|  |  | \$606,060 |
|  | one apartment | 210 apartments |
| \$2.60 per rsf | \$2,405 |  |
| $333.3 \%$ multiple of rent | \$96,190 | \$20,199,980 |
| $75.0 \%$ of gross | \$72,143 | \$15,149,985 |
| 96.0\% occupancy | \$69,257 | \$14,543,985 |
| 9.0\% DC tax rate | \$6,233 | \$1,308,959 |
| 90.0\% new taxpaying residents | \$5,610 | \$1,178,063 |
| 40.0\% of taxable income | \$27,703 | \$5,817,594 |
| 65.0\% of expenditures | \$18,007 | \$3,781,436 |
| 7.5\% blend of categories | \$1,351 | \$283,608 |
| 0.6\% of taxable income | \$415.54 | \$87,264 |
|  |  | NA |
|  | \$7,376 | \$1,548,934 |
|  | $\begin{gathered} \text { one } \\ \text { rsf } \end{gathered}$ | total rsf |
| \$400 per rsf | \$400.00 | \$2,880,000 |
| 7.5\% blend of categories | \$30.00 | \$216,000 |
| 85.0\% not on-site consumers | \$25.50 | \$183,600 |
| 9.9\% on $10 \%$ profit on gross | \$3.96 | \$28,512 |
|  | \$29.46 | \$212,112 |
| 80.0\% net new DC sales | \$23.57 | \$169,690 |
|  | one <br> space | $\begin{gathered} 18 \\ \text { spaces } \\ \hline \end{gathered}$ |
| \$15 per space per day |  |  |
| \$5,475 per space per yr. | \$5,475 | \$98,550 |
| 12.0\% of gross revenue | \$657 | \$11,826 |
|  |  | \$2,336,510 |

Notes:
(a) Based on blend of $5.75 \%$ sales tax on general goods and services and $10.0 \%$ sales tax rate on restaurant related sales.
(b) Apartment building operations purchases, resident DMV fees, utility and telecommunications fees, other licensing fees and charges.
(c) Apartment fixtures, etc. included in real property value; residents assumed not to exceed $\$ 50,000$ personal property exemption.

## Certificate of Notice

I HEREBY CERTIFY that a copy of the Notice of Intent to File a Zoning Application for a Consolidated Planned Unit Development and Zoning Map Amendment for Lot 805 and a portion of Lot 7 in Square 1663 was mailed to Advisory Neighborhood Commission 3E and to the owners of all property within 200 feet of the perimeter of the project site on March 12, 2002, at least ten (10) calendar days prior to the filing of the application for a Planned Unit Development as required by the Zoning Regulations of the District of Columbia, 11 DCMR §2406.7.

A copy of the Notice is attached hereto as Exhibit A.


Christine Moseley Shiker, Esq.


WASI \#1066478 vi

March 12, 2002

## NOTICE OF INTENT TO FILE A ZONING APPLICATION

Application to the<br>District of Columbia Zoning Commission for a Consolidated Planned Unit Development and Zoning Map Amendment

Stonebridge Associates 5401, LLC, on behalf of 5401 Western Avenue Associates, LLP, and the Abraham and Louise Lisner Home, (collectively, the "Applicant") hereby gives notice of its intent to file an application for consolidated review and approval of a Planned Unit Development ("PUD") and Zoning Map Amendment in accordance with the District of Columbia Zoning Regulations, 11 DCMR (July 1995). The application will be filed with the Zoning Commission not less than ten (10) days from the date of this notice. This notice is given pursuant to Section 2406.7 of the Zoning Regulations.

The property that is the subject of this application consists of Lot 805 and the adjacent portion of Lot 7 in Square 1663 (the "Property"). The Property is located at the intersection of Western Avenue, N.W., and Military Road, N.W., in Ward 3 and is adjacent to the Friendship Heights Metrorail and Metrobus stations. The Property currently is improved by a three story building devoted to the Washington Clinic's use and adjacent open area on the Lisner Home's site. Lot 805 is currently zoned R-5-B and the portion of Lot 7 is zoned R-2. The Property consists of approximately 60,000 square feet of land area.

The Applicant proposes to construct a new apartment house with approximately 200 to 225 units and with approximately 234,750 square feet of gross floor area. The proposed building will also include approximately 7,200 square feet devoted to commercial/retail use on the ground floor level facing Western Avenue. The proposed building will incorporate two wings at an angle separated by an open plaza along Military Road. The Western Avenue wing will have a maximum height of ninety feet, stepping down to seventy feet. The eastern wing will have a maximum height of fiftytwo feet, eight inches, stepping down to a height of forty-two feet, eight inches at the southeast corner facing Military Road at $43^{\text {rd }}$ Street. There will be limited above-grade construction on the portion of the Property now owned by the Lisner Home. A play area will be included on that property for use by the Chevy Chase Plaza Children's Center. The proposed building will include a three level, underground parking garage with approximately 220 to 250 parking spaces on a self park basis. All access to the parking garage and loading docks will be from Western Avenue; no access will be permitted from Military Road.

The Applicant will also seek an amendment to the Zoning Map to rezone the entire site to R-5-D. This request is consistent with the Comprehensive Plan's
designation of the Property in a housing opportunity area, in a regional center and in the institutional land use category.

The developer for this proposal is Stonebridge Associates, Inc; the architect is Shalom Baranes Associates, PC; and the land use counsel is Holland \& Knight LLP.

Should you need any additional information regarding the proposed PUD application, please contact Whayne S. Quin, Esq., of Holland \& Knight LLP at (202) 955-3000.

## ESTIMATED QUANTITY OF POTABLE WATER:

USE DAILY USAGE ${ }^{1}$

RESIDENTIAL 60 GAL PER PERSON 60 GAL. X 300 PERSONS $=18,000$ GAL

RETAIL 400 GAL PER TOILET ROOM 400 GAL X 2 TOILET ROOMS $=800 \mathrm{GAL}$

TOTAL QUANTITY OF POTABLE WATER PER DAY $=18,800 \mathrm{GAL}$

ESTIMATED QUANTITY OF SANITARY SEWAGE:
INFLOW LESS 10\% (DUE TO HVAC SYSTEM EVAPORATION) 18,800 GAL X $.90=16,920 \mathrm{GAL}$

## ESTIMATED QUANTITY OF STORM WATER RUN-OFF:

BUILDING FOOTPRINT AREA (INCL. IMPERVIOUS AREAS OF COURTYARD $/ 24.3^{2}$ $38,890 \mathrm{SF} / 24.3=1,600 \mathrm{GAL} / \mathrm{MIN}$

NOTES:

1) FROM BOCA NATIONAL PLUMBING CODE - APPENDIX E, TABLE E-4A
2) FACTOR WHICH ASSUMES LOCAL RAINFALL RATE OF 3.2 IN/HOUR FROM BOCA NATIONAL PLUMBING CODE - APPENDIX D.
